

Welcome to SunFX

**Professional Tanning Systems &
Premium Sunless Tanning
Experience**

SUNFX[®]

Owners Manual

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WELCOME

Welcome and thank you for purchasing an award winning tanning system from SunFX.

SunFX have designed this manual to assist you in the set up of your SunFX Pro tanning system, the day to day maintenance of your equipment and to help you understand most aspects of spray tanning.

Spray tanning has become one of the world's most popular beauty treatments that a Salon, Day Spa or Beautician can offer. We know that with our easy application techniques and fantastic results you will be achieving a high level of customer satisfaction.

Happy spraying!

BRIEF HISTORY

The SunFX Group is an Australian company, operating since 1999. SunFX has become the leading manufacturer and supplier of Professional Spray Tanning Systems in Europe and Australia and are developing a leading presence in the new markets of USA and Asia.

SunFX have been the true innovators for the Spray Tanning industry creating the first naturally based Spray Tanning Solution being free from alcohol, artificial preservatives, perfumes and other potentially dangerous chemicals so often found in other products. This same original formula has not changed since the first day of operation. SunFX decision to develop the SunFX Pro Professional Tanning System, SunFX Pro Mini Professional Tanning System and the SunFX SunStation are an example of our dedication to provide the industry with only the very best equipment. SunFX were very proud when their SunFX Pro system won the coveted Australian Design Award Mark for design excellence.

SunFX spray tans have been highlighted on national and international media as a great alternative to the traditional and potentially dangerous tanning methods that are associated with sunlight or solarium tanning.

SunFX has continually listened to customer demands and enquiries which has lead to the development of their Premium Tanning & Body Care products that compliment and maintain the SunFX spray tan. We have introduced our unique and hygienic foot protectors called 'Sticky Feet' and have also released a range of tanning solutions combined with Aloe Vera to offer intense hydrating and therapeutic qualities.

Our commitment to our ongoing research and development and rapid local and international expansion continues to help put confidence in our Premium Tanning Products and Professional Tanning Equipment Globally.

IMPORTANT RECOMMENDATIONS & WARNINGS

ADHERE CLOSELY TO SUNFX GUIDELINES

SunFX has significant experience in providing the very best recommendations and techniques for the use of our SunFX products and SunFX Pro equipment. Nonadherence to these guidelines can lead to problems including equipment malfunction, incorrect application and undue wastage of tanning solution. Nonadherence can even cause cosmetic problems on clients leading to possible contraindications directly related to poor spray application technique. We highly recommend all therapists and users of the SunFX Pro systems and tanning products become thoroughly familiar with the information contained in this training manual and, if available, on the training DVD supplied.

CHILDREN

Children under the age of 16 should have a parent or a guardian present whilst being sprayed.

PREGNANCY

SunFX does not recommend spraying pregnant or lactating mothers.

SENSITIVE SKIN

Clients who have very sensitive skin or who are unsure of their skin type, should consult their GP or Doctor before receiving a test patch or full body spray tan. A test patch should be done at least 24 hours before their full body spray.

HANDS

We recommend you wear disposable gloves to ensure that any spilled tanning solution will not stain your hands.

INHALATION BY THERAPIST

Although inhalation of our product has not been shown to be harmful, if you do feel there is excess overspray of atomised product, we recommend you use a disposable face mask nasal plugs or similar protection to avoid excessive inhalation of atomised product. We recommend all therapists to use professional spray techniques that also avoid excess over-spray and potential wasted product. Salons that have large spray tan traffic should consider a SunFX SunStation that features built in triple extraction filters.

PROTECTION FOR CLIENTS

SunFX recommends having eye protection (usually thin solarium goggles are fine) nasal plugs and lip balm on hand in the event a client requests one or all of these.

NO SP FACTOR

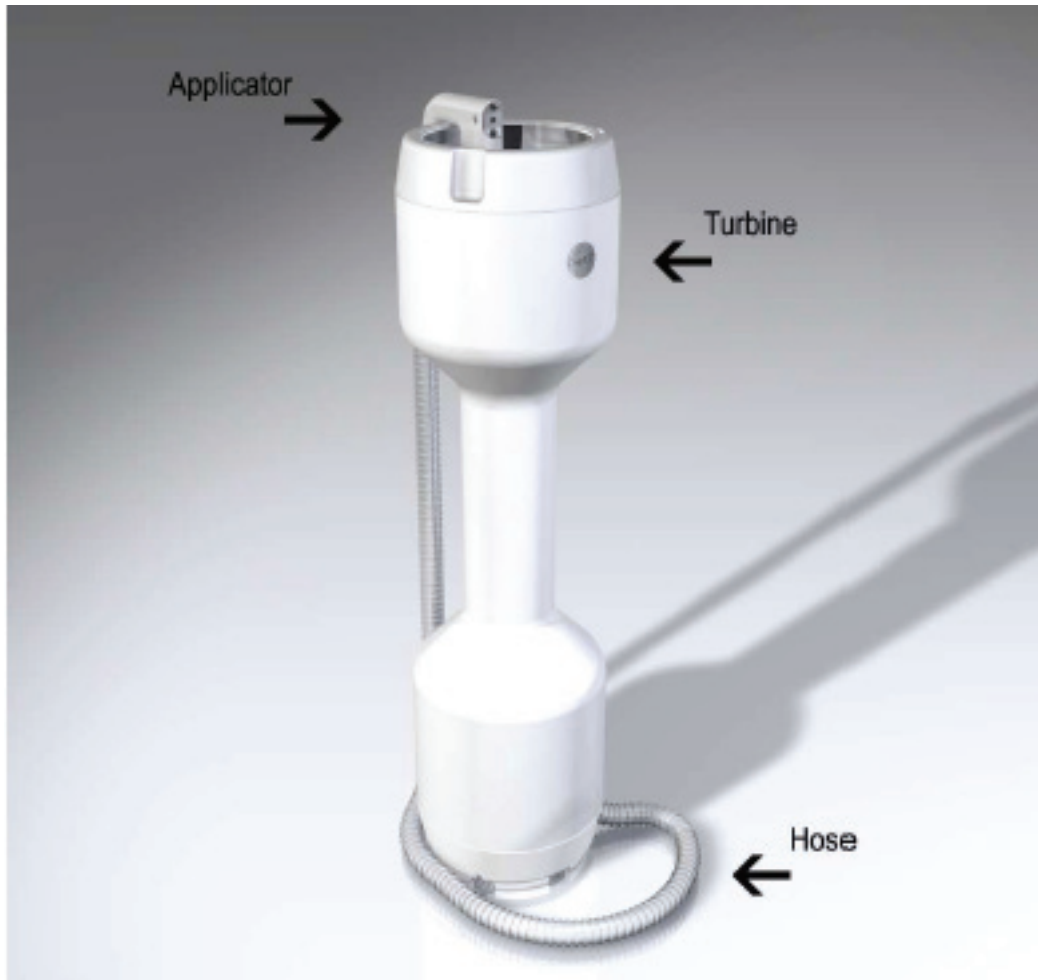
A tan produced by application of DHA does not offer any protection against UV rays. Please ensure your clients are advised of this. We recommend the use of a quality sun block when exposing your skin to the sun's UV radiation.

CHAPTER 1

SYSTEM SET UP

A QUICK SET UP GUIDE FOR YOUR SUNFX PRO TANNING SYSTEM

SUNFX PRO PROFESSIONAL TANNING SYSTEM PRO SERIES TOWER



The SunFX Pro Professional turbine produces a constant supply of air to be applied through the hand held spray applicator. Air is taken in at the base of the unit then through the hose and directed to the applicator.

Please ensure the turbine unit is on a flat working surface or floor, this will prevent the vent being covered which may cause overheating and damage to the turbine motor. We also recommend that the turbine be placed as far away from the spray area as possible to limit any spray being sucked in by the vent.

There are three indentations in the top part of the unit. These are used to hold the spray applicator when not in use. At the base of the unit there is an intake for the hose and a place to plug in the power cord.

WARNING: If the electrical cord is damaged, it must be replaced by a cord set recommended by the manufacturer or its service agent. Please contact SunFX for further advice in this situation.

SUNFX PRO PROFESSIONAL TANNING SYSTEM PRO SERIES MINI



The SunFX Pro Mini turbine is very much like the SunFX Pro Professional Series Tower. It allows a constant supply of air to be placed through the spray applicator. Air is taken in at the base of the unit then through the hose and directed to the applicator.

The Pro Series Mini is designed to be mounted conveniently on the wall. It can also be placed on the floor.

If choosing a floor location **please ensure the turbine unit is on a flat working surface as this will prevent the vent being covered which may cause overheating and damage to the turbine motor. We also recommend that the turbine be placed as far away from the spray area as possible to limit any spray being sucked in by the vent.** You will find the Mini series has an intake for the hose and a place to plug in the power cord at the base.

A wall mounting kit is provided enabling you to attach the turbine to the wall. For added convenience an applicator holder is included. This holder is designed to be mounted on the wall. (separate instructions for mounting are provided in the start up kit)

BASIC FUNCTIONS OF THE SPRAY APPLICATOR

The new SunFX Pro Series Applicator has a very simple design. Please take a few moments to familiarise yourself with these basic features.



HOW TO USE YOUR SUNFX PRO PROFESSIONAL APPLICATOR



STEP 1

UNFASTEN SOLUTION CUP

To unfasten solution cup simply rotate cup Clockwise.

STEP 2

FILLING SOLUTION CUP

Fill solution cup approximately $\frac{3}{4}$ full with SunFX Pro Premium Tanning Solution. Wipe any excess solution from (1) inside of the applicator body and (2) outside of the solution cup.

CAUTION:

Filling the cup beyond this recommended level may cause spillage when returning the cup to the spray applicator. Excess solution may also be spilled or splashed onto the inside of the applicator causing it to drip down during spraying.

STEP 3

FASTEN SOLUTION CUP BACK ON TO APPLICATOR

To fasten applicator cup back on to applicator simply rotate **Anti-clockwise** until reasonably tight.

CAUTION:

Avoid over tightening by applying excessive force.

STEP 4

ATTACHING HOSE TO APPLICATOR

Line up the locating groove in the hose with the tab inside the applicator handle. Turn **Anti-clockwise** and GENTLY lock end of the hose securely into the handle of the applicator.

CAUTION:

Excessive force may result in the bending or breaking of these parts.

HOSE ATTACHMENT & POWER CORD

STEP 5

ATTACHING HOSE TO TURBINE

The hose has 2 small tabs on the end. Position these correctly with the slots in the base of the turbine and then **GENTLY** turn **anti-clockwise** to lock the hose into the unit.

CAUTION:

Excessive force may result in damage to these parts.

STEP 6

PLUG IN POWER CORD

FIRMLY push the power cord into the slot on the base of the turbine or Mini and plug into power socket on the wall.



YOUR SYSTEM IS NOW READY TO USE

STEP 7

TURN SYSTEM ON TO START SPRAYING

The power switch is located conveniently underneath the top of the Pro Tower system or on the side of the Pro Mini system.



NATA Accredited Laboratory
Number: 5292

Test Report To AS/NZS 3100:2002 including its
Amendments nos. 1 & 2

Report No. T50845_S

CHAPTER 2

TYPES OF TANNING

EDUCATION ON THE TYPES OF DIFFERENT TANNING PROCESSES

UV TANNING

One popular form of tanning is the use of the Ultra Violet (UV) method. This involves exposing the body to direct sunlight or in a confined environment utilizing UV emitting light bulbs, commonly referred to as solariums or sun beds. UV tanning relies on the formation of melanin in the lower skin layers, which in response to the UV exposure, turn brown. It is this melanin that protects the skin from damage by the sun by absorbing and scattering light. This method will turn the skin brown but can also lead to acute and even chronic skin damage and may greatly increase the risk of skin cancer.

SPRAY TANNING

An alternative method is the application of cosmetics which cause the skin to turn brown.

DIHYDROXYACETONE : THE AMAZING DISCOVERY

Dihydroxyacetone is commonly abbreviated 'DHA'. This unique ingredient was discovered over 50 years ago and has been gradually improved to offer excellent tanning results that rival or exceed that from UV sources. DHA was originally used in oral medications to assist in the treatment of some childhood diseases (specifically glycogen storage disease) but its tanning effects were accidentally stumbled upon when, by chance, it was spilled onto the skin.

DHA works by being applied to the skin. The DHA then reacts with the skin proteins found in the top most layers of the skin. The brown hue can appear in as little as 2 hours, but for best results 5-7 hours will be required for the full tanning effect to take place. The extraordinary benefit of DHA tanning is that it can not be washed off, but fades as the upper layers of the epidermis are naturally exfoliated.

BRONZERS & HOW THEY WORK

As mentioned DHA takes 5-7 hours to fully develop. Because of this there is a real need to use a temporary cosmetic colour. These cosmetic colours are often referred to as Bronzers. Bronzers achieve two things:

1. A visible guide to ensure proper coverage during spraying
2. To have the client leave the salon with a tan immediately after spraying

THE DIFFERENCE BETWEEN BRONZERS & DHA

As explained previously, DHA causes a tan to develop during a protein reaction with the skin. However, bronzers are cosmetic colours that provide an instant colour on top of the skin. They are reasonably easy to remove in the first shower. The aim is to ensure there is little colour difference between the DHA tan and the bronzers.

CHAPTER 3

SKIN STRUCTURE

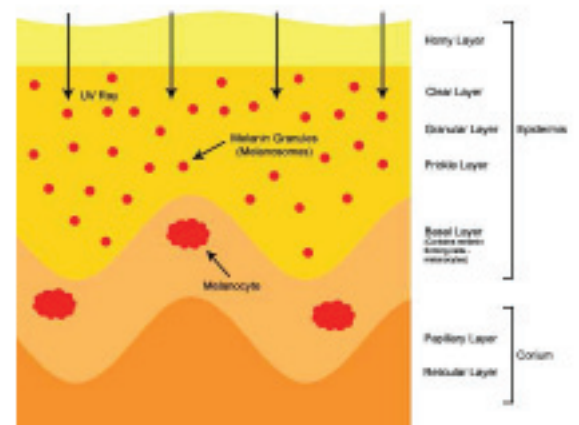
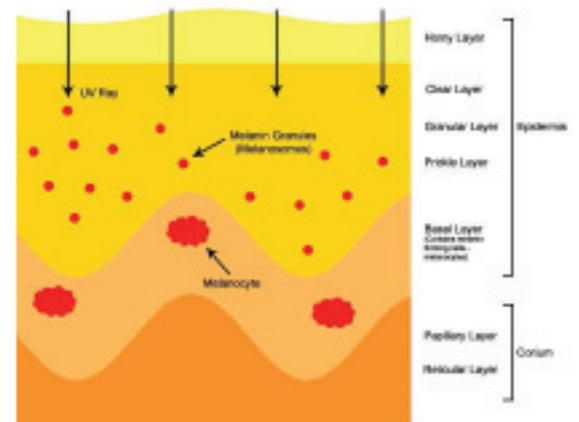
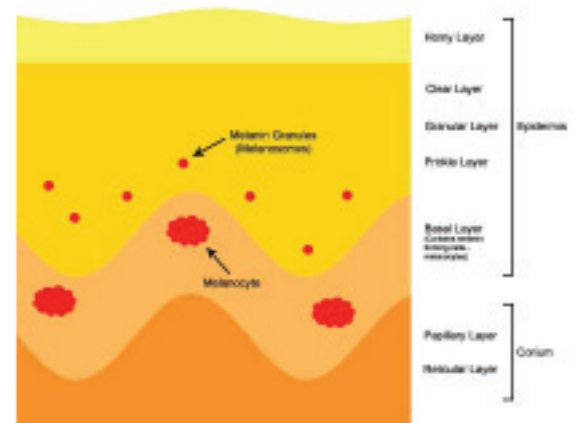
UNDERSTANDING THE STRUCTURES AND MAKE UP OF SKIN AND ITS RELATIONSHIP TO TANNING

SKIN STRUCTURE IN RELATION TO UV TANNING

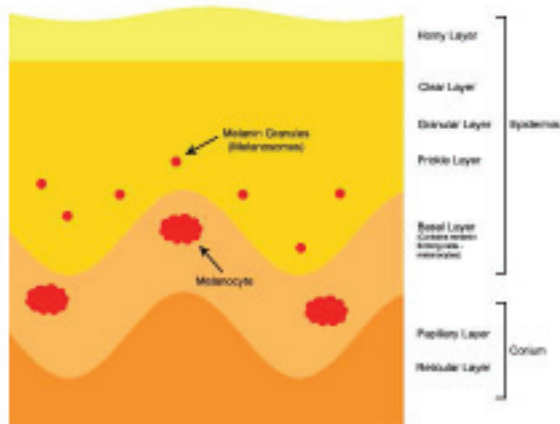
Normal skin contains melanocytes. Melanocytes release melanin into the upper epidermis and form the natural colour of the skin.

When the body receives UV rays from the sun or a solarium the body reacts by releasing more melanin from the melanocytes. Melanin has the unique ability to absorb UV rays, thus protecting the skin from much of the UV. The build up of melanin in the skin is what produces a brown colour of the skin we call a tan.

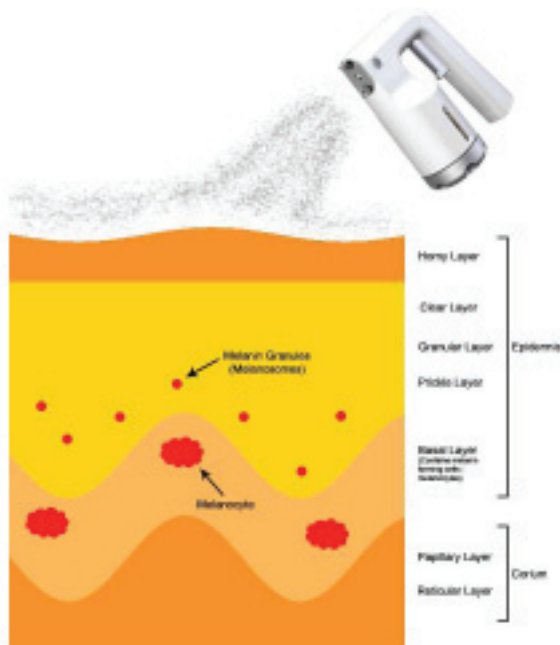
As the body receives greater amounts of UV the body produces greater amounts of melanin. The body is reacting to the UV rays to provide greater protection. The skin continues to 'tan' and turn darker from the saturation of melanin. (Interestingly, black skinned people have large amounts of UV absorbing melanin naturally in their body. This gives them a natural protection against UV exposure, however, even dark skinned people can receive bad skin damage.)



SKIN STRUCTURE IN RELATION TO SPRAY TANNING



Normal skin before spray tan application.

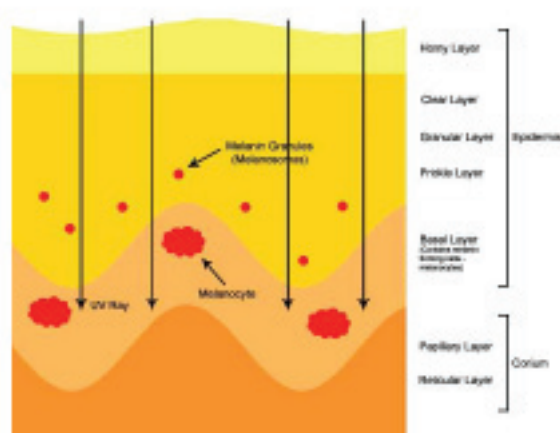


Change in the Horny layer after the spray tan application.

Note that there are no changes to the deeper skin layers.

The application of a spray tan differs greatly from a UV tan. When the spray tan solution is applied to the skin, the DHA component reacts with the dead protein of the skin found in the horny layer. This reaction produces a browning effect that resembles a tan.

SKIN STRUCTURE IN RELATION TO SKIN CANCER



Each time the body is exposed to UV rays some of these rays penetrate deeper in the skin breaking down the collagen layers. Over time, especially from longer periods of exposure, the UV light will cause abnormal changes in the bodies cells. This is the major cause of skin cancer and melanomas.

CHAPTER 4

SUNFX PREMIUM TANNING SOLUTION

SunFX has developed a range of solutions in 3 different levels. Each level of solution has been mixed with a different degree of the active ingredient DHA to allow a different colour tone to be achieved.

Level ONE: Standard

Level TWO: Medium

Level THREE: Dark

The SunFX solutions Level ONE and Level TWO have been mixed with the same bronzer content, however, the Level TWO solution has a higher percentage of DHA. This means when you spray with either of these solutions the client will come out the same colour but after a period of time the person sprayed with Level TWO will be darker. Level THREE has a darker bronzer and an even higher percentage of DHA than the Level ONE and Level TWO and is considerably darker after it has developed.

STORAGE

SunFX Premium Spray Tanning Solution should be stored in a cool dry place away from sunlight. For long term storage of unopened bottles, place in a refrigerated area. Solution can be kept at room temperature during the day of spraying. It can be quite cold if you spray with solution directly from the fridge.

When you decide to use the solution remember to **SHAKE THE BOTTLE** before use. This is very important and will allow you to give your client the best result and maintain correct operation of your spray equipment. The 'use by date' for solution is located on the underside of solution bottle.

NO SP FACTOR

A TAN PRODUCED BY APPLICATION OF DHA **DOES NOT** OFFER ANY PROTECTION AGAINST UV RAYS.

IT IS ESSENTIAL YOU REMIND YOUR CLIENTS OF THIS.

WE RECOMMEND THE USE OF A **QUALITY SUNBLOCK** WHEN EXPOSING YOUR SKIN TO THE SUN'S UV RADIATION.

THE RANGE

INFUSED WITH CERTIFIED ORGANIC CARAMEL, ORGANIC ALOE VERA, ORGANIC GREEN TEA AND NATURAL COCONUT. ALL NATURAL ECOCERT APPROVED DHA



ORIGINAL TAN

Our all-new Original solution delivers a completely natural looking, streak free, golden tan in less than five hours. A unique combination of organic and natural ingredients with hypo-allergenic synthetic bronzers which combine to produce a beautiful, instant and natural looking tan.

It contains no parabens, alcohol or artificial preservatives and can last 5-10 days on most skin types.

Developing time: 3-8 hrs

AVAILABLE IN LIGHT SUMMER. MID SUMMER AND DARK SUMMER IN 1 LITRE



RAPID TAN

Rapid can be washed off just two hours after application for that perfect golden tan! A unique combination of organic and natural ingredients with hypo-allergenic synthetic bronzers which combine to produce a beautiful, instant and natural looking tan.

It contains no parabens, alcohol or artificial preservatives and can last 5-10 days on most skin types.

Developing time: 2-5 hr

AVAILABLE IN LIGHT SUMMER. MID SUMMER AND DARK SUMMER IN 1 LITRE



CARIBBEAN CHOCOLAT

Caribbean Chocolat produces a rich, dark chocolate tan that retains an incredibly natural appearance. A unique combination of organic and natural ingredients which combine to produce a beautiful, instant and natural looking tan. It contains no parabens, alcohol or artificial preservatives and can last 5-10 days on most skin types.

Developing time: 3-8 hrs

AVAILABLE IN LIGHT SUMMER. MID SUMMER AND DARK SUMMER IN 1 LITRE



CARIBBEAN GOLD

Caribbean Gold can be washed off just two hours after application for a perfect summer bronze! A unique combination of organic and natural ingredients which combine to produce a beautiful, instant and natural looking tan.

It contains no parabens, alcohol or artificial preservatives and can last 5-10 days on most skin types.

Developing time: 2-5 hrs

AVAILABLE IN LIGHT SUMMER. MID SUMMER AND DARK SUMMER IN 1 LITRE



PRO BRONZE

INFUSED NATURAL COCONUT

Sunfx PRO BRONZE contains no DHA or other active ingredients, which enables the colour to be washed off straight after application, leaving no sign of the original tan. This makes it perfect for salon training sessions or for those clients wanting an instant colour that then washes off the next day.

It contains no parabens, alcohol or artificial preservatives.

AVAILABLE IN MID SUMMER IN 1 LITRE



SHOWDOWN ULTRA DARK BASE

SunFX Showdown Ultra-Dark Base is the ultimate in competition base colour. Our mix of hypo-allergenic colours blended with natural and organic ingredients will give you the perfect dark base before applying your Sunfx Ultra-Dark Finish coat.

Apply at night before competition. For best results leave on overnight and add Sunfx Showdown Ultra Dark Finish over the top. Alternatively apply one coat two days before competition and shower after 5 hours. Apply a second coat the night before competition and then apply Sunfx Showdown Ultra Dark Finish on the day of competition.

It contains no parabens, alcohol or artificial preservatives and can last 5-10 days on most skin types.

Developing time: 3-8 hrs

AVAILABLE IN 1 LITRE



SHOWDOWN ULTRA DARK FINISH

Sunfx Showdown Ultra-Dark Finish is the ultimate in competition dark bronzer. Our mix of hypo-allergenic colours blended with natural and organic ingredients will give you the competition winning, ultra-dark, bronzing coat you've been waiting for all with a built in shine.

Best applied on the morning or day of the competition. Will create very dark bronzing coat. Best applied over top of Sunfx Showdown Ultra-dark Base. Avoid rubbing or wiping once the solution has been applied. If you are using oil, we highly recommend a fine mist with no rubbing to avoid the tan running. Sunfx Showdown Ultra-dark Finish can be applied with a sponge. Dab on lightly and build up a dark colour. Use a sponge to reapply on areas where rub-off has occurred. Blend in carefully. Colour will dry to match original tan application. It contains no parabens, alcohol or artificial preservatives.

AVAILABLE: 1 LITRE



SHOWTIME

SunFX Showtime tanning solution is the ultimate in dance competition tan. Our mix of hypo-allergenic colours blended with natural and organic ingredients will give you the competition winning, beautiful bronzed tan you've been waiting for. It contains no parabens, alcohol or artificial preservatives. Developing time: 3-8 hrs
AVAILABLE: 1 LITRE



SUNFX SOLUTIONS: ALMOST PERFECT : WHAT ABOUT THE CUSTOMER ???

In 2008 SunFX was excited to introduce their new range of over 15 new tanning solutions to suit all types of skin types. Our new rapid and Caribbean chocolate solutions quickly gained popularity by the public.

However we wish to ensure that you are able to achieve the best results when using our SunFX solutions.

Our formulas are enhanced with greater active ingredients and are often much stronger than others on the market. But that is why so many people love our solutions. They deliver a great, streak free tan with the minimum of solution. Our active ingredients often work faster and develop deeper than other comparable brands. So the advantage to you is less solution required to often achieve the same results.

Rapid 2 hour:

Based on the orders for Rapid we know you love it. Rapid was developed to enable a client to spray and shower if required within 2 hours of application. However it is important to note that different skins pose different challenges to ALL 2 hour solutions.

For these solutions to maximise their tan in the 2 hours requires a set amount of absorption into the clients skin. This, though, is dependent on many factors regarding the clients skin and even their own preparation. So some, no matter how hard you try, will not achieve the required absorption in that time and will not get the tan they require. Hence, they are far better to use another SunFX solution and leave it on longer. Most 2 hour solutions will always recommend to leave it on longer for darker results. It is also good to note that the 2 hour Rapid solution had a reduced or lighter bronzer than our other Original solutions so this also confuses many too. Lighter bronzers in the Rapid allow for the quick absorption. Don't be tempted to spray it darker.

All solutions 5 hours!

Did you know that all the SunFX solutions can be left for just 5 hours to achieve their maximum affect. Many may still feel 8 hours or overnight is best. However for most clients their skin will have achieved a 95% colour within that period! (a little secret too! If your client has the right skin then all the solutions can tan them in 2 hours! Amazing fact! Still best to leave it longer though.)

All Skin types: Be Prepared!

If you have worked around solarium centres you would have noticed that every client tans differently under the lamps. Yet they are using the same lamps as everyone else. Even those in the real sun achieve different coloured tans and different colour intensities. Why? Every skin is different. So this same rule applies to spray tanning or even self tans. Every skin is different. Every reaction is different. Every result is different.

We know that at least 98% of your clients will love their SunFX tan. However for this minor percentage, thanks to their genetics and other conditions out of our control, there will always be those whose tan develops http://sunfx.com.au/wp-content/uploads/2015/02/CaribbeanGold_Light-Summer-Front1.jpg ps lighter, wears faster, comes off too patchy or even goes too dark! For these don't give up hope. All that is required is to try to ascertain what might work better for them. A little trial and error involved. Perhaps an Aloe Therapy would work better for a greater moisturising factor. Work with your client and see just what is best for them. Explain to them what the parameters are.

Some are perfect the first time! Others may just require some extra fine tuning!

REMEMBER YOUR AIM IS TO ACHIEVE THE BEST LOOKING TAN, NOT NECESSARILY THE DARKEST TAN. IN FACT YOUR MAIN AIM FOR MOST PEOPLE IS TO ACHIEVE A NATURAL LOOKING TAN.

SKIN TYPES:

Fair / Pale skin: use Level ONE
Light tanned / Olive: use Level ONE or TWO
Olive / Dark Tanned: use Level TWO or THREE

CONTRAINDICATIONS OF SPRAY TANNING

Studies on DHA have shown that between 1-3% of people may have some sort of a reaction to the application of DHA on the skin. These reactions are on the most part very mild and almost not noticeable. However some clients with hypo-allergenic skin may experience a rash. This may or may not be accompanied by some itchiness.

WHAT TO DO

Advise the client to wash the tan off straight away in a shower or bath. The reactions will almost always cease after this. Those who have a greater reaction should shower then apply a basic anti-histamine cream. If problems persist they should contact their GP or Doctor.

NOTE ON CONTRAINDICATIONS

In many cases any contraindication could be avoided by ensuring the clients skin type has been determined and, if necessary, patch tested first.

Also the desire of the client to be 'dark' may lead to the temptation by the therapist applying the tan to either spray an excessive coat of tanning solution on, or choose a solution level that may not be suitable to the clients skin type. This may also lead to possible contraindications and even cosmetic problems.

If a client is unsure of their skin type we recommend they consult with their GP or Doctor prior to their spray.

Good training and adhering to basic spray tanning guidelines should ensure an enjoyable spray tanning experience.

ARE THE SUNFX TANNING SOLUTIONS SAFE TO USE?

SunFX is always putting the comfort and health of its clients and salons first. Our own research and the research from many internationally respected laboratories over the last 30 years has indicated that DHA is an relatively safe product and current research shows that it is unlikely DHA can be absorbed through the skin. Other ingredients found in our SunFX Premium Tanning Solutions are naturally based.

SHOULD CLIENTS BE PROVIDED WITH ANY FORMS OF PROTECTION?

Recently attention has been given to the safety of spray tanning especially in the USA where spray tanning is enjoyed by millions of clients. For instance, the Food and Drug Administration (FDA) in the United States has responded by making certain recommendations. However, it is important to note that these are exclusively related to the huge increase in the use of automatic spray booths for spray tanning. It is also important to note that these recommendations are only for the territories defined within the United States of America as no other regulatory body elsewhere in the world has taken this stance. These automatic booths often use a complete saturation method and rely on the client to remove excess tanning solution after exiting the booth. Many of these booths allow the clients to breathe in the remaining mist until it is evacuated from the booth. Many early booths still in use provided little or no evacuation of excess tanning mist. There was some concern from the FDA that the spray solutions could penetrate and be absorbed into the mucous membranes of the eye, nose and lips. They have advised clients to ask for suitable eye protection, nasal plugs and to wear lip balm when using these booths. (It is good to note that at this point in time the FDA does not have in it's possession any test data to provide any substantiation of these claims indicating that DHA absorption into the body is unsafe.)

MANUAL APPLICATION VS AUTOMATIC BOOTHS

The application process by a manual application like that used by SunFX does not use a saturation method that is used by common automatic spray booths. The SunFX method utilises a careful and light application instead. Our High Volume Low Pressure (HVLP) spray technology holds atomised particles within the air stream. This technology substantially reduces overspray, keeping airborne particles to a minimum. The extensive training provided to SunFX therapists aids in the most efficient methods for spray tanning.

However, SunFX recommends having eye protection (usually thin solarium goggles are fine) nasal plugs and lip balm on hand in the event a client requests one or all of these.

CHAPTER 5

SUNFX PREMIUM TANNING & BODY CARE



Body Polish

Walnut shell and pumice are combined with rich emollient properties to form a deep, exfoliating body scrub that alleviates dry, dead skin. Ideal for use prior to waxing, shaving or self-tanning applications.

Massage in round, circular motions on dry areas of the body, rinse thoroughly.

Sales Tip: perfect for preparing your skin for spray tan application.



Tan Extender

A moisturising body lotion filled with natural extracts of Almond oil, Olive oil and restorative Shea butter. Recommended for daily use on dry and damaged skin.

Sales Tip: perfect for extending the life of your tan.



Body Shimmer

Ultra hydrating and illuminating body shimmer crème with nourishing Shea butter, Sweet Almond oil and Macadamia oil to bring out your inner glow.

Smooth over body and gently massage into selected areas.

Sales Tip: perfect moisturiser for extending the life of your tan with the added benefit of a shimmer effect.



Travel Pack

Our all time SunFX favourite... SunFX' walnut infused, Body Polish has now replaced the superseded body wash. The SunFX Travel Pack includes Summer's Secret, Tan Extender, Body Shimmer & Body Polish all in convenient 65ml tubes. With all new styling and look and colour, the SunFX travel pack also makes the perfect gift.

Sales Tip: The Travel Pack tubes are the ultimate size to ensure you can keep your tan looking perfect away from home.



White Out

A spray-on tan pack that delivers the perfect tan with an incredible colour. Full body applications can be achieved with the generous 200g can.

Portable and easy to carry.

Sales Tip: perfect to take home and touch up your professional spray tan application or to use as a self-tanning application.



Summer's Secret

An ultra smooth, hydrating moisturiser that builds a natural glowing tan over just a few days, and compliments your SunFX spray tan by acting as an ideal tan extender.

Smooth over body ensuring all areas are covered evenly.

Sales Tip: perfect for building a natural tan at home or for extending your tan by applying over your professionally applied spray tan.



Caribbean Summer

An all natural tan building, moisturising instant tanning foam featuring a unique blend of natural tanning agents creating a perfect natural rich looking tan.

Smooth over body ensuring all areas are covered evenly.

Sales Tip: perfect to take home and touch up your professional spray tan application or to use as a self-tanning application.

CHAPTER 6

PREPARATION FOR YOUR CLIENT

EXFOLIATION

Advise your clients to exfoliate their body prior to the application. Exfoliation prior to their treatment will ensure the skin is well prepared. For best results we recommend using a SunFX Exfoliation Glove or SunFX Body Polish. Using these will ensure a clean, smooth finish to the skin, perfect for the ultimate spray tan result. Or alternatively, have the client rub a damp, soapy, washer firmly over the skin when showering. Have them pay particular attention to rough skin areas like the knees, elbows, ankles and the top of their feet.

WAXING AND SHAVING

Waxing or shaving should be done 24 hours before an application. If done after the application it will remove the tan in those areas. If done just before, it can leave the skin sensitive and may result in an uneven tan.

CLOTHING

Advise your client to wear dark loose clothing after spraying wherever possible. Solution/bronzer transfer on clothing can occur but it is less noticeable on dark clothing. Please be aware that solution will wash out of most fabrics, however, some materials such as leather and silk will stain. It is best not to take the risk and so avoid any expensive dry cleaning bills.

Ask clients to wear suitable attire for the actual spray tanning session. We suggest a bikini for women and dark briefs or swimmers for men. Many clients will choose to wear less than this and often request a nude tan to avoid any lines. You are not obligated to spray clients nude. We suggest you provide SunFX Disposable G-Strings and Hair Nets if needed.

USE OF MAKE UP AND MOISTURISERS

We recommend that clients do not apply moisturiser to their skin at this stage as doing this will reduce the final result. Recommend to clients not to wear any make-up, perfumes, deodorants or any moisturisers. These can form a barrier and prevent the solution contacting the skin resulting in a patchy and irregular tan.

SKIN TYPE

Check the client's skin and ask them about their skin type and sensitivity. This is especially important for clients having their first spray. If you have established that the client has a very sensitive skin type or they are unsure of their skin type, then we recommend they consult their GP or doctor before having a patch test or full body spray. A patch test is generally performed on the back of the calf or on the forearm. You may have to allow 24hrs to ensure no contraindications.

SPRAYING BEFORE WEDDINGS OR SPECIAL OCCASIONS

We suggest brides have a complete trial spray one to two weeks prior to the wedding to ensure the best selection of solution level and any instance of contraindications. This will ensure they will look just perfect for their special day.

RELAX YOUR CLIENT

Take time to relax your client and explain the treatment to them. Tell them what to expect and what they are required to do during the spraying process. As you get to know your clients they will come to trust you and so are more likely to return each time to your salon.

PROTECT YOUR CLIENTS FEET

Ensure that the customer is standing on a small towel. Alternatively we recommend the SunFX aftermarket hygienic foot protectors called 'Sticky Feet'. Please be aware that clients stepping in the excess spray on the floor will receive considerable, and embarrassing, darkening of the soles of their feet!



CHAPTER 7

APPLICATION NOTES & TECHNIQUES

CORRECT SPRAYING TECHNIQUES

When spraying a client it is highly important that you keep the spray applicator in a level position to maintain an equal coverage of solution over the body. For the most efficient coverage, the applicator should be kept at a distance of about 10-15 cm (4-6 inches) away from the client's skin.

The spray applicator allows solution to be emitted when the trigger has been pressed. Remember, our SunFX Pro systems are designed to be used in an up and down movement only. Successful spraying will be achieved when the operator can move the applicator in an up and down motion while pressing the trigger in an on and off again motion. (refer to your training DVD for a more concise understanding). NEVER HOLD THE TRIGGER ON CONTINUALLY. This will cause excessive over-spray on the client and booth area and can lead to a costly waste of solution.

APPLICATION SPEED

Move your hand at a steady pace. Speed significantly affects the application process. The rule is simple: **the faster your hand moves, the less solution will go onto the body. The slower your hand moves, the more solution will go onto the body.** Practice makes perfect. As you begin it is always better to go a bit slower with the applicator set on a lighter level. Application speed can increase as your confidence grows.

Always start spraying from a moving hand. If you point, then start spraying, you will find a heavier spray in that area. This will have to be wiped away.

WARNING FOR CERTAIN BODY AREAS

Different areas of the body will absorb solution differently such as the hands and feet. Hands and feet will grab the solution as they are drier than most other parts of the body and can feature thicker areas of skin. Reduce the spray volume at the gun and apply a lighter coat. As you get more confident, you can spray these areas moving your hand faster than other areas so less solution is applied.

In most cases a lighter application is best for the face. Some may prefer to leave the face altogether so that they can wear a bronzer in their make up. If so be careful to blend the neck area without heavy lines.

Avoid heavy spraying in the underarm area. A very light application will be more than adequate. Some clients may insist on leaving this out altogether.

It is important for operators to maintain a regular pattern of spraying. This helps in 2 ways. Firstly it allows the operator to become confident in their own technique which will become second nature after a period of time. Secondly your regular clients will know what to expect and will move into the correct positions when needed.

MISTAKES DURING SPRAYING

If a mistake is made during spraying including over spraying do not worry. Simply dab the area with a towel to remove the offending overspray, especially while it is still fresh. Lightly reapply the solution and blend in.

BEFORE APPLICATION

Some SunFX systems are supplied with a booth which allows a client to stand within an area to be sprayed. Or you may have wisely invested in a SunFX SunStation. These areas are designed to control any over-spray. Advise clients they must stand on a towel or, even better, use SunFX sticky feet to stop solution absorbing into the soles of their feet. At days end the booth floor and/or walls should be wiped down with a damp cloth. Booth curtains should be washed on a regular basis.

Always check that your equipment is functioning correctly before your customer arrives and your applicator is on the correct number.

Make sure your solution is near to room temperature before use. Solution straight from the fridge feels too cold on your customer's skin! It may even be worth considering the use of a small heater in your spray area in the colder months.

DO NOT heat your solution in a microwave oven. This will destroy the effectiveness of the solution. However, you may wish to immerse a small amount of solution in a separate container and place in warm water just before spraying.

The turbine unit should be placed in a position behind the person using the unit and away from the spray area. This effect allows the turbine to breathe uncontaminated air, an important consideration for trouble free performance.

Although inhalation of our product has not been shown to be harmful, staff members spraying repeated customers in a confined area may desire to use a disposable paint mask to eliminate excessive inhalation of any atomised product. SunFX SunStation with built in extraction fans are an ideal choice for a salon or spa busy with spray tanning.

We recommend that the person providing the application wear plastic gloves to prevent unnecessary chances of staining.

When applied correctly, SunFX will give your client an incredibly natural looking tan.

COSMETIC WARNING

AVOID HEAVY SPRAYING

We advise against trying to achieve very dark levels of colour. This can result in cosmetic problems and patchiness later as the tan starts to wear off, something no client wishes and this may affect their desire to return for more treatments. Clients may choose to be resprayed after a day or two to give them a naturally darker effect. Again, SunFX has its limits and was not designed to achieve anything other than a natural tanning result.

CHAPTER 8

ACHIEVING THE BEST SPRAY COVERAGE

The following steps will be your guide whilst spraying. Follow each step to eliminate the chance of missing any parts of the body. Remember you can always go back over a section of the body if it has been missed. Always spray from one side of the body to the other. Don't start in the middle and work out left and right as this can cause over-spray.

BACK OF THE BODY

The back of the body should be divided in to two sections. Shoulder to waist and waist to feet. Ask your client to face toward the back and lift their arms slightly to the side with their palms facing the ground.

When commencing spraying, start from the back of one shoulder working down to the waist. Using the up and down motion press your trigger on at the top and release it at the bottom. Spray from the shoulder down to the waist, then move the applicator to the left so the solution can slightly overlap the previous spray and then continue to spray upwards, not forgetting the rear neck area. Continue this until the entire back area has been covered.

Then spray the back of their arms in one motion from the back of the shoulder down to the wrist being careful around the elbow area.

Before spraying the lower area first check to see if the client has a crease line under the buttocks. If so have them point their toe to the ground and raise their heel. This will allow the area to be sprayed. Now spray from the waist down to the feet making sure you lighten the spray by pulling away when you approach the ankle. **CAUTION : Feet will become dark and dirty looking if over-sprayed.** Then Spray the outer side of the back of the leg in a long continuous motion and then the inside of the back leg each time pulling away at the ankle. Repeat on the other leg.

SIDES OF THE BODY

Now stand and have your client take a ¼ turn to either side. Hold the clients wrist and place your client's arm facing forward. You will spray in a down wards motion along their arm from the neck to the wrist. Turn the arm so you can see the inside arm area. In one motion spray the inside arm area from shoulder to the wrist.

IMPORTANT : Avoid at all costs spraying the palms of their hands.

Once the front part of the arms are complete have your client lift their arm and spray from the wrist along the underside of the arm to the arm pit area working your way down to the waist. **A very light application is recommended for the arm pit area.**

Once this area is completed commence spraying their lower section waist to feet.

Have your client turn so you are able to spray the other side of their body.

FRONT OF THE BODY

You should now have your client standing directly in front of you.

When starting the frontal area, spray in a downward motion only, between the collar bone and bottom of the breast or chest (this stops solution being sprayed into their face). Be careful not to over spray in between the cleavage. Lift client's arms above their head and spray in a downward motion from just under their arm to under the breast. Once this has been done, spray remaining abdominal section.

When spraying the front leg section, be careful not to over spray the knee section as this is a thick skinned area and will hold the solution easily.

To avoid this, split the front leg into two sections : thigh area and calf area.

Spray the upper thigh area to the top of the knee and then spray below the knee to the feet. Once this is done have the client turn their leg outwards and spray down the inside leg from the waist to the ankle in one motion. Now have the client bend the knees a little bit and spray a light cover over the knee section. You have now completed the front torso section.

HANDS

Have your client stand in front of you with their hands placed flat out in front with their palms facing down and fingers slightly spread. Only spray from the wrist down to the finger tips.

Angle the applicator so you can spray the left side of the hand, then the right side of the hands. Remember to apply only a light coat on the hands.

FACE AND NECK

When applying solution to the face area, explain to the client what you are about to do so they can prepare themselves. Advise them they will feel a mist like sensation and should hold their breath. The client must close their eyes. Move the applicator over the face area quicker than you would over the body.

There are 4 strokes to spraying the face and neck area:

- 1st down centre of face.
- 2nd have your client turn their head to the right and spray the left side of the face and ear.
- 3rd have your client then turn their head to the left and spray the right side of the face and ear.
- 4th have your client lift their head in an upwards direction and spray a light coat underneath the chin and neck area. This should be a very light stroke as you are naturally lighter in this area.

FINAL CHECK

Now that you have completed the full body spray, step back from the client to see if there are any obvious marks on the body or if you have missed anywhere. If you feel there is no further spraying to do, remove the hose from the spray applicator and run the warm air over the client to assist in drying.

The solution may leave a slight tacky feeling for up to 15 minutes on the skin. This is normal. Advise the client that excess bronzer may rub off onto clothing but will wash out of most garments.

CHAPTER 9

AFTER SPRAY RECOMMENDATIONS

AFTER TANNING CARE

A substantial tan will develop within 2 hrs after the application. However, for best results, SunFX recommends to not shower or bath for at least 5 hrs after.

Also inform your client of the following points:

- Avoid touching your hands to your body because, although the spray feels dry, it will come off on your fingers and hands and they **will** end up brown.
- Avoid rubbing and try to prevent perspiring if possible.
- Avoid close personal contact due to chance of rub off.
- As you go to sleep be aware of where your hands are. Make sure they do not rest on bare skin as they **will** perspire and you **will** end up with a brown palm.
- In the morning when you may wake with your face being very brown, do not panic! When you shower your face will go back to a light golden brown.
- Due to the bronzer you will find the water will go brown in the shower. This is normal as you are just seeing the excess bronzer wash off. It is definitely not your tan but only the bronzer.
- Avoid crossing your ankles as you watch TV or lie in bed.

EXTENDING THE LIFE OF THE SPRAY TAN

Recommend to your client that they do not exercise or perspire excessively between the tanning and the showering phase. Avoid getting wet out in the rain or watering gardens wherever possible.

Also, advise to your client that applying a moisturiser twice daily after showering will significantly extend the life of their tan. SunFX Glow All Over Tan Extender is perfect for this. Moisturisers hydrate the skin and so will reduce the rate at which the skin naturally exfoliates and will keep their tan looking better for longer. Using a non-abrasive soap such as the Body Wash will aid in the life of your tan.

Other considerations in maintaining their tan are to avoid long baths; spa's and extended swimming sessions. (Chlorine can remove a spray tan application very quickly). Shorter sessions are preferable. Also avoid products designed to exfoliate your skin towards the end of the life of the tan, around 5 – 10 days after.

CAUTION : NO SUN PROTECTION FROM SPRAY TANS

The SunFX spray-on tan formula **DOES NOT** provide any sun protection and **DOES NOT** contain sun screen. Strongly advise clients to apply sunscreen to prevent sunburn when outdoors. Burning the skin and peeling will leave major cosmetic affects to the tan plus the eventual damage to the actual skin.

CHAPTER 10

CLEANING YOUR PRO SERIES SYSTEM

APPLICATOR CLEANING

Cleaning is a necessary part of your regular care of your spray unit. The unit's applicator and cup should be cleaned after each days use to maintain consistency in performance and the long life of the parts. Please follow these instructions carefully

1. Remove the air hose from the applicator.
2. With the applicator placed over the sink, carefully unfasten the solution cup.
3. Pour excess solution back in to the bottle.
4. Fill your empty applicator cup with warm water (NOT hot) and attach your applicator unit back onto your turbine hose.
5. On the handle of your applicator, wind the adjusting wheel all the way to number '12' in order to open the spray orifice fully.
6. Spray the water solution for about 20 seconds through the applicator. This process will dissolve any build up of residue which can hinder spray performance.
7. Empty excess water from applicator cup into the sink.
8. Repeat steps 4 to 7 if necessary.
9. Remember to return wheel back to its original position after final rinse.
10. Use a towel to lay the cup and applicator on and allow to air dry overnight.

DO NOT turn applicator upside down and pour water into the applicator

DO NOT submerge the applicator in water

DO NOT remove the pick up tube

DO NOT poke or push anything into the front nozzle



HOSE and TURBINE UNIT CLEANING

To ensure the turbine unit and hose stay clean, wipe over daily with a warm damp cloth.

It is imperative that the vent on the bottom of the turbine is kept clean to allow full access to the air. Wipe away any spray or other matter from the vent every night using a warm damp cloth. (see below) PLEASE NOTE: Refrain from using harsh cleaners that could scratch the surface.

Fig 1

Use a damp soft cloth to wipe the bottom of the turbine unit at least once a day or more during heavy periods of spraying. The base of the unit turbine should remain in a similar state as shown in Fig 1.



Fig 2

Failure to maintain a regular cleaning schedule for your turbine can result in damage and breakdown. Do not allow the turbine to clog as illustrated In Fig 2



CHAPTER 11

TROUBLE SHOOTING and RECOMMENDATIONS

PRO SYSTEM AND PRO APPLICATOR TROUBLE SHOOTING

“My turbine will not turn on”

- Power cord not plugged in - **Make sure plug is pushed in tight to the base of the turbine and the poer plug is in the power socket**
- Electricity not turned on - **Make sure power point turned on**
- On/Off switch on Off position - **Turn on switch to on position**

“My spray applicator is leaking”

- Cup not tight enough – **tighten cup with correct procedure**
- Too much solution – **pour a small amount back into solution bottle**
- Foreign matter caught in nozzle – **clean with correct procedure**
- Solution Pick Up Tube is facing the wrong way – **ensure tube is facing toward the front of the applicator (toward nozzle piece)**

“My spray applicator is intermittent”

- Insufficient solution in cup – **add solution to the cup**
- Applicator angled too steeply during application – **alter spray technique**
- Cup not tight enough – **tighten cup with correct procedure**
- Foreign matter caught in nozzle – **clean with correct procedure**
- Solution Pick Up Tube is facing the wrong way – **ensure tube is facing toward the front of the applicator (toward nozzle piece)**
- Air Vent is blocked – **Make sure vent underneath turbine unit is clean**

“My Spray applicator is not spraying at all”

- Spray applicator wheel set too low – **increase number on applicator wheel**
- Foreign matter caught in nozzle – **clean with correct procedure**
- Insufficient solution in cup – **add solution to the cup**
- Trigger Sticking – **Fill cup with warm water, set applicator dial to 12 turn system on and firmly ‘flick’ trigger approx. 20 times to loosen**
- Solution Pick Up Tube is facing the wrong way – **ensure tube is facing toward the front of the applicator (toward nozzle piece)**

“My Applicator is continually spraying”

Foreign matter caught in nozzle – **clean with correct procedure**

Trigger Sticking – **Fill cup with warm water, set applicator dial to 12 turn system on and firmly ‘flick’ trigger approx. 20 times to loosen**

“There is not enough air pressure coming though my Applicator”

- Hose not connected properly - **Ensure hose is locked in position properly**
- Air Vent is blocked – **Make sure vent underneath turbine unit is clean**

“My spray pattern is not fine, looks spotty or ‘beads’ on clients”

- Too much solution applied – **reduce number on applicator wheel**
- Applicator moving too slow – **alter spray technique**
- Foreign matter caught in nozzle – **clean with correct procedure**
- Not enough air pressure coming through applicator—**check hose connection**

“My Applicator is spraying too light on clients”

- Not enough solution applied – **increase number on applicator wheel**
- Applicator moving too fast – **alter spray technique**
- Foreign matter caught in nozzle – **clean with correct procedure**

APPLICATION TROUBLE SHOOTING

“The solution is beading up on my client when I am spraying them”

- Too much solution being applied
- Client has moisturiser or perfume on
- Client has been sweating

Buff area lightly with a clean towel and respray lightly, blending edges in

“The palms of my clients hands have tan on them”

- Therapist has sprayed their palms by mistake
- Client has touched part of their spray tanned skin

Exfoliate the area using a face washer and soap or an exfoliate

“The client has orange overtones”

- Too much solution may have been applied
- Your Client may already have tanning solution on
- Skin type has abnormal absorption of DHA

Client will need to remove all tan before being resprayed. To help with this process we recommend soaking in a hot bath, exfoliating and even using tea tree oil based products

“The client has patchy areas”

- Client had oils or moisturisers on at time of spraying
- Clients clothes were rubbing or chaffing excessively after spray tan had been applied
- Client did not exfoliate enough or at all
- Client has very dry skin areas

Client will need to remove all tan before being resprayed. To help with this process we recommend soaking in a hot bath, exfoliating and using tea tree oil based products

“The clients tan was not as dark as it was the time before”

- Solution has expired or has been left in the heat
- Different solution used previously
- Washed off before the tan had time to develop
- Sprayed on too light

Ensure the solution has not expired and is kept in a cool dry place. Make sure the client had waited the recommended time before having a shower. The client may require to be resprayed

MATERIAL SAFETY DATA SHEET

- 1) **Product and Company Identification**
Company Name : SunFX Pro Proprietary Limited
Unit 5, 67 Bayldon Road, Queanbeyan NSW 2620 , Australia
Telephone +61 2 62991005 Fax +61 2 62993005
Website www.sunfx.com.au Email info@sunfx.com.au
Product: SunFX **ORIGINAL** Premium Tanning
- 2) **Composition and Information on the Components**
SunFX Premium Tanning Formula is a water based solution containing the standard tanning agent DHA and non toxic natural mineral colourings. All are fully approved for cosmetic use.
- 3) **Hazard Identification** : Not classified as hazardous.
- 4) **First Aid**
Eyes: In most circumstances, no irritation to eyes. If irritation occurs, flood eyes with water. Obtain medical attention if any soreness or redness persists.
Skin: A small possibility that an irritation may occur on those with an overly sensitive skin type. Sensitivity increases with higher levels of DHA in stronger formulas. In the event of a reaction after application, it is advisable for person to shower and not to pursue further treatments. Mild reactions can be treated with anti-histamine. If symptoms persist or worsen, individual should seek medical advice. Therapists advised to provide sensitivity tests to clients in doubt before application.
Ingestion: Not known to be harmful. If quantity significant, seek medical advice.
Inhalation: Retain good ventilation during application. May cause respiratory irritation on sensitive individuals. In this instance, remove person to fresh air and if needed, to seek medical advice. Individuals with respiratory sensitivity, or therapists providing significant repeat exposure, should make use of a facial mask or nose filters to minimize or eliminate inhalation.
- 5) **Accidental Release Measures**
Wipe up excess immediately with damp cloth. Solution can be cleaned up with fresh water. Solution may cause staining on certain porous materials.
- 6) **Handling and Storage**
Recommended that solution be kept cool or refrigerated when not in use. Especially recommended during long term storage. Solution will last at least 12 months when stored correctly. Solution when exposed to temperatures above 30C can develop strong odour and lose effectiveness.
- 7) **Exposure Controls/Personal Protection**
Not believed to be a factor. Spray operators may wish to wear gloves to prevent staining of hands. Staining can be removed by brisk washing with standard detergent after exposure. A standard face mask may be worn as an option where large volumes and repeated exposure per day are experienced. Very small and enclosed spray areas may require extra ventilation or extraction fans. Eye protection can also be worn by those with high sensitivity.
- 8) **Physical and Chemical Properties**
Physical State: Liquid
Colour: Very Dark Brown
Odour: Nil to Slight
Chemical Composition: Highly processed water, DHA (Dihydroxyacetone) non toxic - approved natural mineral colours
- 9) **Stability and Reactivity**
Stable under all conditions. Long term exposure to above normal heat conditions may reduce the efficiency of the DHA.
- 10) **Toxicological Information** : No toxicity
- 11) **Ecological Information** : No relevant data. Believed to have no impact on ecology.
- 12) **Disposal** : Dispose of in accordance with local and national regulations.
- 13) **Transport Information** : Not regulated by any national or international regulations.
- 14) **Regulatory Information**
Not classified as a dangerous substance under any current international regulations. Note: DHA (Dihydroxyacetone) not to be confused with other DHA (Docosahexaenoic acid).
- 15) **Other Information**
Recommended use: Sprayed on or applied as an effective sunless tan. Recommended alternative to solarium tan.
Restrictions of use: Not recommended. Young children/teenagers advised to seek parental approval.
Product Testing : Not Tested on Animals

This safety data sheet has been prepared in accordance with EEC directive 91/155/EC. The information contained in this leaflet is in good faith. The information is accurate to our knowledge and represents the most up to date information available to us.

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